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Brand Identity Worksheet

This worksheet will help you define your brand identity and ensure your brand messaging resonates with your target audience.

1. Company Basics:

- Company Name:
- Industry:

2. Mission Statement:

 Craft a concise statement that articulates your company's purpose and its impact on the world. What problem are you solving, and how do you make a difference?

3. Core Values:

- Identify 3-5 core values that define your company culture and guide your business decisions.
 - o Examples: Innovation, Sustainability, Quality, Community, etc.

4. Brand Personality:

- Describe your brand personality using adjectives. How would you like your brand to be perceived by your audience?
 - o Examples: Trustworthy, Fun, Reliable, Bold, etc.

5. Target Audience:

• Define your ideal customer profile (ICP). Consider demographics (age, location), interests, online behavior, and pain points.

6. Brand Voice:

- Imagine your brand as a person. How would it communicate?
- Describe the tone and language you'll use (formal, casual, humorous, etc.) to connect with your audience.

7. Brand Messaging & Keywords:

- Identify key messages you want to communicate about your brand and its value proposition.
- List keywords and phrases that represent your brand and resonate with your target audience.

8. Visual Identity:

- Describe your ideal brand visuals (colors, fonts, logos) that reflect your brand personality.
- Consider how your visuals will be used across different platforms (website, social media, marketing materials).

Bonus:

Competitor Analysis: Briefly analyze your main competitors' brand identities.
What are their strengths and weaknesses? How can you differentiate your brand?

By completing this worksheet, you gain clarity on your brand identity, the foundation for your marketing and communication efforts. Remember, your brand identity is a living document. Revisit it periodically to ensure it stays relevant and reflects your evolving business goals.